



## Membership

For Funders, Grantmakers and Philanthropy Serving Organizations

### SUPPORT PHILANTHROPY

Membership connects you to funders of all types and sizes across the state. We are a 160+ member strong organization that promotes the practice and expansion of effective and responsible philanthropy to strengthen the vitality of the communities and people of Massachusetts. Your foundation may be a member of national associations and affinity groups, but belonging to a regional association facilitates greater collaboration across the philanthropic sector.

### SUPPORT THE NONPROFIT SECTOR

Advancing our mission to improve the health and vitality of our region, Philanthropy Massachusetts membership includes both philanthropic and nonprofit organizations and creates opportunities for authentic engagement between the sectors. For our membership of 350 nonprofits and thousands more in our network, we provide access to critical grants research tools and offer the industry standard in fundraising training and professional development.

You can support nonprofits in your network by promoting Philanthropy MA membership, attending programs designed for funders and nonprofits, and sponsoring programs including the Get to Know Funders series.

### MEMBER BENEFITS

- **CONNECT with 2000+ colleagues** at hundreds of Foundations, Grantmaking and other Philanthropic organizations and hundreds of Nonprofit organizations in Massachusetts.
- **LEARN ABOUT PHILANTHROPY** through in-person and virtual presentations and discussions on **trends in philanthropy** and **topical areas of interest** presented by thought-leaders and experts.
- **BEST PRACTICE SESSIONS, professional development, and trainings** – for staff and trustees.
- **STRENGTHEN YOUR AWARENESS AND ACTIONS** related to Equity (racial and other forms), Diversity and Inclusion. Learn more about our REDI journey [here](#).
- **NETWORK** to meet colleagues, learn from each other, and explore potential collaborations. [View full Network listing here.](#) Below is a sampling of our Networks:
  - Behavioral Health Funders Network
  - CFO and Finance Director Network
  - Grantmakers of Color
  - MA Arts Funders Network
  - Mid to Senior Level Program Staff Learning Network
  - Non-family Member Family Foundation CEOs
  - Place Based Networks: Cape and Islands, Western MA, and Central MA

- Access **RESOURCES, RESEARCH, NEWS** and more enabling you to be more effective and informed in your grantmaking.
- Tap into our **NATIONAL COMMUNITY** of thousands of funders throughout the U.S.
- **COMMUNITY FOUNDATION SERVICES include the MA Community Foundation Partnership.**
- **RESOURCES** such as **Requests for Proposals** database, **Jobs** database, **Common Application and Reporting Language**, and a **Demographics Data Form**.
- **PUBLICIZE YOUR NEWS**, updates, events and activities, and stay on top of trends, reports and news in our *Member InfoNet* e-newsletter.

### **MEMBER CATEGORIES and HOW TO JOIN**

Organizations with grant making as their primary focus of activity, which are accessible to the public and open to a reasonable range of nonprofits, are eligible for membership, including the following:

- Bank charitable trust departments
- Public and Community foundations
- Governmental funding agencies
- Philanthropic research centers
- Operating foundations
- Philanthropic advisory services, philanthropy serving organizations and intermediaries
- Private, Independent and Family foundations
- Corporate foundations and giving programs
- Wealth Management firms
- Individual Donors and Donor Advised Funds
- Giving Circles / Donor Collaboratives
- United Ways

- ✓ Membership support covers a 12-month period from the time you join, may be provided in the form of a grant, and is based on grants made annually in Massachusetts.
- ✓ To discuss how Membership might best fit your grantmaking organization, please contact Jessica Berns, V.P. Network Vibrancy: [jberns@philanthropyma.org](mailto:jberns@philanthropyma.org) or 617.426.2606 x 115.  
[www.philanthropyma.org](http://www.philanthropyma.org)



## MEMBERSHIP RATES 2025

*All membership categories are valid for a 12-month membership period*

**General Membership** is based on your **estimated annual giving** in Massachusetts.

**Circle of Champions Members** provide additional support in recognition of the valuable work Philanthropy Massachusetts provides to the greater nonprofit and philanthropic community. Dues only cover 60% of our operating budget

**Associate Membership is available at \$560 for grant-makers in the following categories:**

- Emerging or new foundations in pre-grant making status
- Philanthropic advisory services and wealth managers
- Foundations with primary offices located in states outside Massachusetts with funding interests, staff or trustees based in Massachusetts
- Individual donors and Giving Circles making at least \$50,000 in charitable contributions annually
- Retirees from the philanthropic sector

**Regional Membership is a discounted rate available for \$440** for grantmakers based in the following regions: Cape and Islands Funders Network, Central MA Funders Network, and Western MA Funders Network

Philanthropy Massachusetts is a nonprofit 501(c)(3) and support may be provided in the form of a grant. Exclusions in calculating level of annual giving include: product donations, pass-through donations, fiscal sponsorships, employee support to federated fundraising campaigns, and grants to individuals. Public and community foundations can base support on discretionary grants only rather than total grants, and government agencies engaged in grant making can base support on annual administrative budget rather than total grants.

| <b>Estimated Annual Giving<br/>in Massachusetts</b> | <b>General</b> | <b>Circle of<br/>Champions</b> |
|---|----------------|--------------------------------|
| \$15,000,000 - or more                              | \$16,380       | \$23,690                       |
| \$10,000,000 - \$14,999,999                         | \$13,660       | \$19,060                       |
| \$3,000,000 - \$9,999,999                           | \$10,290       | \$16,890                       |
| \$1,000,000 - \$2,999,999                           | \$7,620        | \$12,080                       |
| \$700,000 - \$999,999                               | \$5,460        | \$9,860                        |
| \$600,000 - \$699,999                               | \$4,660        | \$7,670                        |
| \$500,000 - \$599,999                               | \$3,270        | \$7,090                        |
| \$300,000 - \$499,999                               | \$2,730        | \$5,830                        |
| \$100,000 - \$299,999                               | \$1,870        | \$3,530                        |
| Less than \$99,999                                  | \$820          | \$1,310                        |
| Associate*  | \$560          |                                |
| Regional Network**                                  | \$440          |                                |